

SEBASTIAN VASQUEZ

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SUMMARY

Operations director who builds the AI systems most strategy decks only describe. Wrote a fintech startup's company-wide AI strategy (agent autonomy framework, AI-vs-human resourcing model, and a security policy built for a financial platform), won founder adoption, then built the first production systems hands-on using the Claude API, n8n, and MCP. Projected impact: \$155K–\$340K/yr in savings at 6–20x ROI. Backed by 8+ years in product and operations across crypto/fintech, gaming, and Trust & Safety at 240M-user scale: the judgment-heavy domains where AI deployment lives or dies on design. Native bilingual English/Spanish with deep LATAM market fluency. Targeting Head of AI Operations and Director-level AI Strategy & Enablement roles.

CORE COMPETENCIES

AI Operations & Enablement: AI-vs-human resourcing frameworks, agent autonomy models (suggest to autonomous), workflow redesign, change management and team enablement, ROI modeling, build-vs-buy decisions

AI Governance & Security: Threat modeling (prompt injection, data exfiltration, supply-chain), human-in-the-loop and never-agentic policy design, action allowlists, kill switches, audit logging for a financial platform

Agent & Automation Engineering: Claude API (primary), with working experience across GPT, Gemini, Llama, and DeepSeek models; n8n (27-node production pipelines), MCP, Cursor, Zapier, multi-model fallback chains, Cloudflare Workers, API integrations (Asana, Figma, GitHub)

Product & Operations Leadership: Sprint infrastructure, executive reporting, vendor audits and accountability, QA pipelines, incident response, distributed teams across 4 continents

Domain & Languages: Crypto/fintech (exchange infrastructure, KYC/AML, fiat/crypto rails), gaming and esports, platform Trust & Safety; English and Spanish (native), bridging U.S. and LATAM teams and markets

EXPERIENCE

Director of AI Strategy, Product, and Operations

Oct 2025 – Present

Solvida (AYCE Global) — Crypto-to-Fiat Exchange, LATAM | Remote

- Wrote and won founder adoption of a company-wide AI Strategy & Implementation Plan: AI-vs-human resourcing across 8 business functions, a 4-level agent autonomy model, a 12-month deployment roadmap, and an ROI model projecting \$155K–\$340K/yr in net savings at 6–20x return.
- Built production AI automation hands-on, including a 27-node n8n pipeline on the Claude API that auto-routes Figma design changes into Asana dev tasks, plus a live sprint-health dashboard (Cloudflare Workers, Asana API). Recaptured 10+ engineering hours per week (roughly \$15–20K/mo) at zero engineering cost.
- Designed the agent security and governance framework for a financial platform: prompt-injection defenses, action allowlists, kill switches, immutable audit logging, canary tokens, and a never-agentic policy covering private keys, PII, and live transactions, grounded in analysis of real-world agent supply-chain attacks.
- Shipped a live, interactive product roadmap web app for leadership: three parallel workstream tracks, fully editable by key stakeholders, with shared persistent state so every viewer sees updates in real time. Built solo and hosted at zero infrastructure cost; adopted as the team's planning source of truth.
- Led rapid incident response during the industry-wide AWS NPM supply-chain attack, coordinating remediation across distributed engineering teams; that firsthand analysis now grounds the company's agent supply-chain threat model.
- Ran product and operations from pre-launch through live testing, architecting the ops stack from zero: 6+ engineers across 4 continents, 20+ concurrent workstreams, and vendor management spanning crypto/fiat rails (ToTheMoon, Unlimit) and a whitelabel dev shop.
- Led an AI-assisted vendor billing audit that surfaced ~\$24K in disputed charges, plus a 42-finding security and code review that drove the vendor phase-out decision; diagnosed 8 critical live transaction incidents to root cause.

Lead AI Product Manager — Blockchain Gaming (Contract)

Apr 2025 – Nov 2025

CBI (Crypto Blockchain Industries) | Paris, France (Remote)

- Integrated AI across the development workflow (Claude Code, VS Code AI tooling) to automate documentation and accelerate delivery, cutting timelines roughly 60%, while driving a multi-platform Web3 gaming launch: US/EU KYC compliance for app-store approval, a 20+ table data model, and Thirdweb/Synapse/PlayFab integrations.

Project Manager, Global Marketing

Jul 2023 – Nov 2024

Cooler Master | Claremont, CA (Hybrid)

- Ran global GTM programs with \$500K–\$1M budgets (Paris Games Week, DreamHack, Dutch ComicCon) and partnerships with Intel, NVIDIA, AMD, and ROG, driving +56% brand awareness and lead generation and +37% social engagement. Also designed the tournament structure and operations for a national collegiate esports program (Master Cup).

Risk Manager II — Trust & Safety

Mar 2020 – Mar 2023

Twitch (Amazon) | Irvine, CA

- Protected 240M+ monthly users through high-volume policy enforcement and sensitive escalations. Top performer exempted from QA review for 6+ months; built training that raised team accuracy +9% month over month. Judgment work at platform scale that now informs human-in-the-loop AI design.

Co-Founder & Co-Game Director (part-time, project-based)

May 2017 – Aug 2025

Wulf Games | Independent Studio, Colombia — concurrent with roles above

- Co-founded a family-run independent studio and contributed across 8 years (product direction, combat and system design, agile production, publishing operations), with deepest involvement 2023–2025; studio later acquired into Nvizzio Creations

EDUCATION

University of California, Irvine — Bachelor of Arts in Art, Minor in Digital Filmmaking & Game Design

Jun 2019